

Oesterreichische Entwicklungsbank AG – Development Bank of Austria

November 2016



OESTERREICHISCHE
ENTWICKLUNGS-
BANK AG

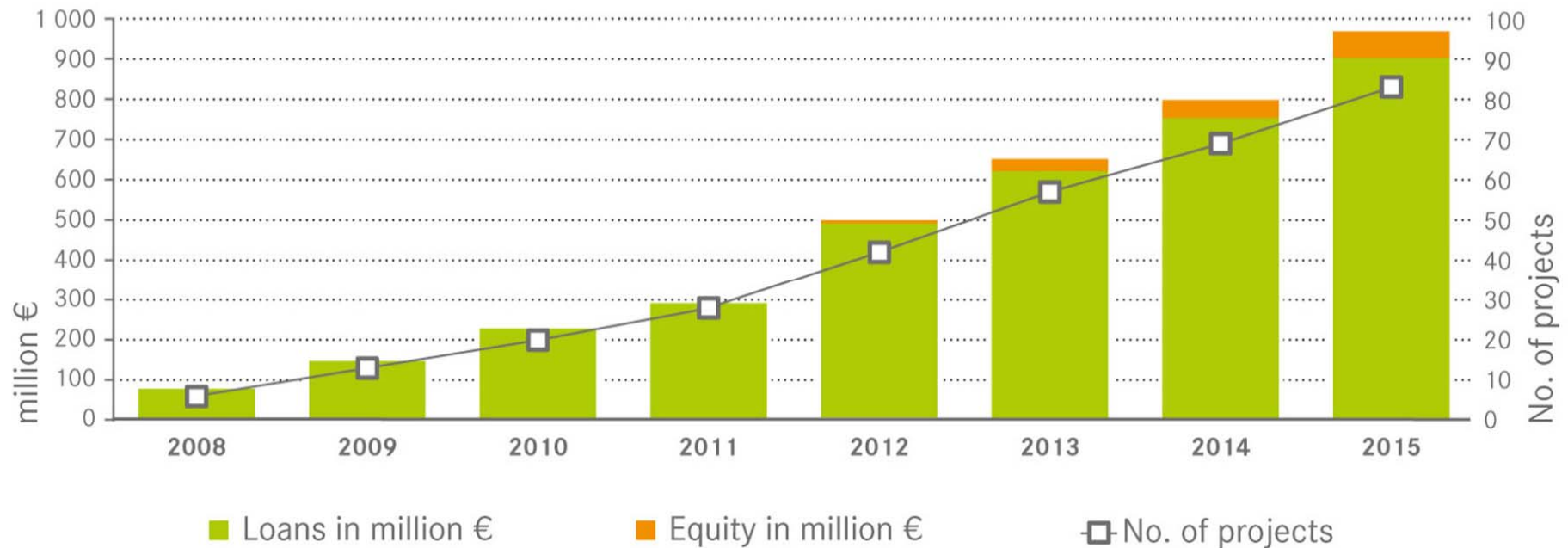
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OeEB at a Glance

- Founded in March 2008 in Vienna
- Mandated by the Austrian Government as the official Development Bank of Austria
- 100 % private - wholly owned subsidiary of Austria's ECA (OeKB)
- Finances investments of private companies in developing countries & emerging markets

Key Figures	2015
New commitments (Financing & Equity)	EUR 232 million
Committed Portfolio (Financing & Equity)	EUR 973 million
Total assets	EUR 666 million
Operating profit	EUR 7.9 million
Profit for the year	EUR 6.1 million
Staff	40
Standard & Poor's Rating	AA+

Committed portfolio 2015



OeEB focus areas/sectors

Main objective: Contributing to poverty reduction by supporting private sector development				
	MSMEs	Renewable Energy	Resource Efficiency	Other topics: (esp. Infrastructure, manufacturing, industry, services, agriculture)
Africa	Proactive acquisition key competence			Demand-oriented
Southern Caucasus / Central Asia				
Southeastern / Eastern Europe				
Central America / Caribbean				
Other regions: South America South Asia Southeast Asia Russia	Demand-oriented			Demand-oriented with higher selectivity
Market development for and together with Austrian businesses				

OeEB strategy beside focus areas

Other regions:

- South America, South Asia, Southeast Asia
- Projects in „other regions“ are followed in the case of
 - interesting projects in focus sectors (renewable energy, resource/energy efficiency, MSME) or
 - an involvement of Austrian project parties (investors, consultants, suppliers)

Other sectors:

- Projects in „other sectors“ are followed especially in the case of relevant expected development effects.

Project Requirements

- A potential project shall
 - be located in a developing country (according to OECD DAC-list)
 - be predominately in the private sector (PPP possible)
 - be commercially self-supporting (profitable)
 - demonstrate positive development effects for the host country (e.g. creation of jobs, investments in renewable energy, resource efficiency...)
 - fulfil international best practice environmental & social standards

- OeEB is not tied to Austrian investments and/or supplies and services – however, OeEB takes into consideration Austrian foreign policy and foreign economic interests.

OeEB - Instruments

Investment Finance (IF)

- Long-term loans
- Risk participations
- Credit lines for financial institutions with a specific loan purpose

Equity Participations (EP)

- Equity participations in private equity funds or directly in companies
- Shareholding amounts to a maximum of 25%

Advisory Programmes (AP)

- Project-related auxiliary support facilities
- Non-refundable funds
- Enhancement of the developmental impact of projects

OeEB – Your Partner in Developing & Emerging Markets

For Austrian investors

- Long-term loans and equity participations for your project
- Non-refundable funds for project-related measures – e.g. market research

For Austrian suppliers

- Long-term loans and equity participations for your business partner
- Non-refundable funds for project-related measures – e.g. environmental impact assessment

For local banks

- Long-term credit lines with a specific loan purpose (e.g. MSME, energy efficiency, renewable energy)

For local companies

- Non-refundable funds for project-related measures – e.g. training for employees
- Long-term loans and equity participations for expansion investments
- Non-refundable funds for project-related measures – e.g. environmental and social aspects

Thank you!

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Oesterreichische Entwicklungsbank AG

Funding tomorrow's prosperity.